

#### **CIO Special**

June 30 2021

Authors: Alberto Fadelli Head Chief Investment Office Italy

Matteo Giovanni Fava Investment Officer Italy

# Developing economic challenges Hydrogen – the environmental conundrum U.S. and European plans Closing the infrastructure gap: three key requirements Conclusion



Please use the QR code to access a selection of other Deutsche Bank CIO reports

# Rethinking infrastructure: technology and ESG

#### Key take aways

- Infrastructure needs are massive across both developed and emerging economies. The UN Sustainable Development Goals 2030 illustrate the scale of the challenge. Infrastructure also needs to be put in a sustainability context
- Traditional "physical" infrastructure is only one component: technological and other infrastructure is also key. Infrastructure development is also intertwined with other of our long-term themes such as artificial intelligence, smart mobility and cybersecurity.
- Three factors are important to meet major future infrastructure needs. First, improvement of the intersection between public and private financing.
   Second, the evaluation of projects within an ESG life-cycle scenario. Third, creative use of technology that is likely to have an increasingly important impact at all levels.

### Introduction

With many parts of the world now reopening and with coronavirus vaccination campaigns making progress, many traditional infrastructure assets may have features that are attractive to investors in the current environment. Vaccines rollout and general economic reopening will have a positive effect on use of traditional infrastructure assets (and thus fees paid to owners); returns from such traditional infrastructure can often be tied to inflation levels, as contracts for fees paid by consumers of this infrastructure are often linked to inflation rates; and, finally, high barriers to entry, such as elevated start-up costs and associated regulations (concession contracts have long maturities) may protect existing players from new entrants. In the past, infrastructure has offered stable cash flows, even during market downtrends – with the coronavirus crisis the obvious exception.

But economic reopening also provides a broader opportunity to reassess long-term infrastructure needs in general. There has already been much discussion around changing infrastructure needs due to changes in working and living patterns, perhaps accelerated by the coronavirus pandemic. In our 2021 annual outlook, <u>Tectonic shifts: looking beyond COVID-19</u>, we identified one of the likely impacts of the coronavirus pandemic as "infrastructure rethought". Home working and online retail provide two examples of this.

Infrastructure is also a key issue in terms of **sustainability and the closing of gaps between developed and emerging markets**. The ninth UN sustainable development goal (SDG) in its 2030 Agenda for Sustainable Development is dedicated to innovation and infrastructure together with sustainable industrialization. Effective provision of transport, connectivity and utility services is seen as playing a part in building infrastructural resilience to the risks associated with climate and other disasters.



# Developing economy challenges

Developing economies face many challenges in meeting this innovation and infrastructure SDG. Some simple figures can help us understand the scale of the problem. According to the World Bank, 840 million people in the world live more than 2 kilometres from all-weather roads, 1 billion people lack electricity, and 4 billion people lack Internet access. Closing the infrastructure gap is interconnected with achieving the other SDGs, as identified by the World Bank. For example, rural roads and safe transports are needed for access to health and education facilities.

Physical infrastructure is only one part of the problem. Digital infrastructure is a second focus point within the UN's SDGs: leveraging technology to deliver future economic growth (e.g. through internet access, smart devices and mobility, the internet of things and 5G) will require a reliable physical network infrastructure and a hidden one (e.g. servers, smart grids, cloud computing and hosting services). Figure 1 shows some differences by country income group.

Physical and digital infrastructures are necessary to create effective logistics – what the World Bank calls "the backbone of trade". Building an efficient and resilient logistics infrastructure will be important for emerging and as well as developed markets. Requirements have changed radically because connectivity is not just physical (e.g. roads, rail, and sea) but also in terms of telecommunications, financial markets and information-processing. Inadequate systems of transportation, logistics, and other trade-related infrastructure can negatively influence countries' global ability to compete (e.g. around food production).

Infrastructure investment (in both emerging and developed markets) also needs to be considered in the context of the challenging target of **net-zero greenhouse gas emissions** by

Figure 1: Digital infrastructure indicators by country income group

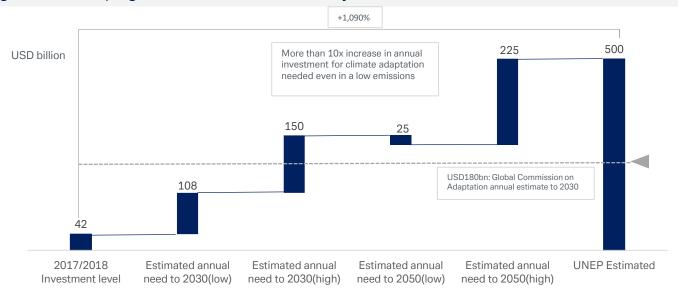
	Low income	Middle income	High income
Access to electricity (% of population)	41.8	93.6	100
Secure internet servers (per million people)	14	1,528	64,774
Mobile cellular subscriptions (per 100 people)	60	108	130
Fixed broadband solutions (per 100 people)	0.4	12.6	34.5

Source: World Bank. Data as of May 2021.

2050 pursued by many companies and countries. The related themes involved in reaching this goal include decarbonisation, technology and different sources of power generation. Reaching these Paris Agreement requirements and the SDGs will be a particularly difficult task for Asia, which accounts for 60% of global population and is trying to combine reducing emissions with continued strong economic growth: it already accounts for 50% of energy production-related emissions<sup>1</sup>. Some progress has been made, helped by lower renewable energy costs but pollution remains an issue, particularly in South-east Asia<sup>2</sup>. Infrastructure proposals range from the small to the very large indeed – e.g. creating a pan-regional electric grid<sup>3</sup>.

The case for hydrogen development shows how complex ESG considerations can be in assessing whether infrastructure is beneficial and/or viable – see box on the next page "Hydrogen – the environmental conundrum".

Figure 2: Developing economies' costs of ESG adjustment



Source: CPI, UNEP, Global Commission on Adaptation. Data as of December 18, 2020.



# Hydrogen – the environmental conundrum

Research and development are enabling fuel cell makers and hydrogen producers to reduce costs and improve product efficiency (by also reducing transportation costs). But 95% of global hydrogen output is "grey hydrogen" made from natural gas and generating substantial unstored carbon emissions.

Hydrogen's potentially large contribution to the global transport infrastructure could therefore be undermined by environmental considerations. There are hopes that "green hydrogen", which uses electrolysis to separate hydrogen from water, could in future account for the 8% of global energy demand<sup>4</sup>, replacing fossil fuels especially in countries where carbon pricing is an established practice (e.g. Europe). But many obstacles remain to be overcome before hydrogen can substitute other energy sources, including the building the transportation and

distribution infrastructure. This in turn requires technology: hydrogen liquefaction can be very helpful in transporting it over long distances, but deployment of this technology at a local level is piecemeal and still in its early stages. Safety and cost hurdles also remain a hurdle in terms of distribution to clients.

Scale is important for hydrogen usage. If 600,000 hydrogen-powered vehicles were produced per year, this is predicted to reduce the total cost of ownership (TCO) by circa 45% compared to today's levels<sup>5</sup>. Scaling up the hydrogen supply chain is also crucial, as more than 70% of the total cost of ownership (TCO)<sup>6</sup> for the non-transport applications is related to the hydrogen supply<sup>7</sup>. Lowering costs will require several years. Governments worldwide are setting goals on hydrogen usage/research: Germany, for example, in June 2020 decided to invest EUR9bn to support the development of its own hydrogen industry, with the aim of creating a production and transportation supply chain.

# U.S. and European plans

U.S. infrastructure plans are focused on the 2021 "American Jobs Plan", initially costed at around USD2tn over the next decade, but now likely to amount to around USD1.2tn over the next eight years but this figure includes existing planned baseline spending. Infrastructure improvement is needed: the World Economic Forum ranks the U.S. only 13th in the world when it comes to the overall quality of the infrastructure. At present (negotiations continue) the largest planned spend is on highways, bridges and surface transportation (USD109bn), followed by the electricity grid (USD73bn), passenger and freight rail (USD66bn) and broadband (USD65bn). Substantial amounts are also directed towards water infrastructure (USD55bn), public transport (USD49bn) and infrastructure resilience (USD47bn) in addition to spending on airports, electric vehicle charging and environmental clean-up.

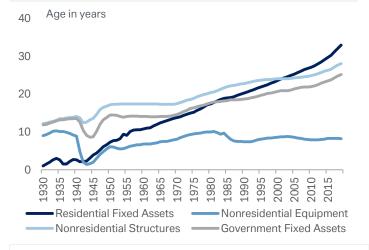
The plan also initially had significant allocations to so-called human infrastructure, with large allocations for the care of the elderly and people with disabilities, the development of affordable housing, the improvement and renovation of public buildings, reviving the U.S. manufacturing sector and job training programs. These have now been split off from the "physical" infrastructure and are likely to be pursued via separate legislation.

**European infrastructure needs** are addressed via national plans, the USD750bn Next Generation EU fund (sometimes referred to as the European Recovery Fund) and longer-term green objectives.

Figure 4 shows how (based on available spending plans), much NGEU spending is likely to have a digital or green component.

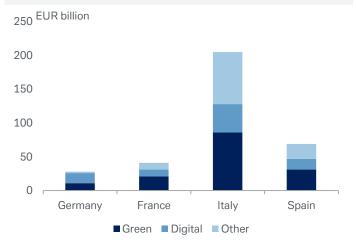
The NGEU runs until 2026 whereas the pre-existing EU Green Deal has in focus the transformation of the EU into a "fair and prosperous society", with no greenhouse gases emissions by 2050. Steps are being taken to speed up the decarbonisation process. For example, in October 2020 EU Member States agreed on a EUR998mn project to improve the electricity markets in Estonia, Latvia, Lithuania and Poland and to develop a smart electricity grid connecting Hungary and Slovakia<sup>8</sup>.

#### Figure 3: U.S. government capital stock



Source: Haver Analytics, Deutsche Bank AG. Data as of May 2021.

# Figure 4: Intended use of NGEU funds (grants and loans)



Source: European Commission, Deutsche Bank AG. Data as of April 30, 2021.

In Europe, Middle East and Africa as well as in Asia Pacific this material is considered marketing material, but this is not the case in the U.S. No assurance can be given that any forecast or target can be achieved. Forecasts are based on assumptions, estimates, opinions and hypothetical models which may prove to be incorrect. Past performance is not indicative of future returns. Investments come with risk. The value of an investment can fall as well as rise and you might not get back the amount originally invested at any point in time. Your capital may be at risk.



The **efficiency of buildings** is also a focus: buildings consume 40% of total energy, but the pace at which they are being renovated to make them more efficient is too slow to achieve EU's climate objectives<sup>9</sup>.

**Digitalisation** has many different dimensions – e.g. in terms of monitoring and analysing air pollution levels but also across the manufacturing sector more broadly. An EUR50bn plan aims at boosting digital innovation, creating production line for nextgen electronic components, and sustains the European Cloud Initiative<sup>10</sup>.

More than 25% of total greenhouse emissions are from **transportation** (both private and commercial), and a staggering 90% reduction is needed by 2050 if emissions targets are to be achieved. Pricing the environmental and health related impacts of different transportation methods is key here. From one standpoint, no more fossil-fuel subsidies should be created, but from the other standpoint, recharging and using low or zero emission vehicles should be easy. That is why by 2025, the number of recharging and refuelling stations on European roads is expected to be around 1 million<sup>11</sup>.

# Closing the infrastructure gap: three key requirements

Closing this global infrastructure gap will need different solutions in different areas. Three points seem key:

First, improving the intersection between public financing and private financing. Financing needs for developing economies are estimated at between USD 1-1.5 trillion per year, as part of a global gap of USD 3-5 trillion annually<sup>12</sup>. One additional problem is that public finances in many economies are already under additional stress, due to extra spending (and thus debt) to deal with the impact of the coronavirus crisis.

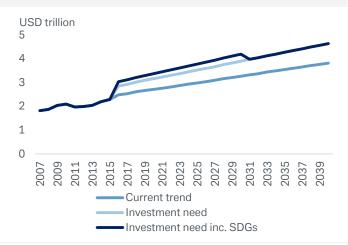
Second, evaluation of infrastructure using an ESG life-cycle scenario must take into consideration climate change in order to better estimate project costs and potential returns – which, in turn, means better estimation of future infrastructure utilisation, costs of conversion or decommissioning, and the environmental impacts more broadly. One estimate (Figure 2 above) puts the associated additional costs of climate change adaptation at an extra USD500bn.

Third, **creative use of technology** which will have an increasingly important impact on the sector – not just in terms of the infrastructure projects themselves, but also in terms of how they are initially assessed and then managed. Big data analysis, 3D scanners, drones, architectural software can help in creating a more solid business case and analyse the cost / benefit scenarios in a more detailed way optimizing them, and consent to better identify and solve environmental and social issues.

Technology both facilitates infrastructure provision and is a part of it. Much has been discussed about the "internet of things", cloud computing, smart devices, homes and mobility and the recent lockdowns have accelerated some of these trends. But it is also important to consider digital transactions unrelated to payment and involving the public sector – e.g. online schooling which requires a reliable broadband and/or mobile network. 5G is a good example of how technology is changing digital infrastructure needs, through both providing rapid access and also facilitating big data analysis – which in turn feeds back into decision-making processes. Here, intangible infrastructures can

prove as important as physical infrastructure: data protection and privacy are examples of factors that projects have to take into consideration in order to build robust and socially-acceptable infrastructures.

Figure 5: Infrastructure trends and needs



Source: G20 Infrastructure Outlook. Data as of May 2021.

## Conclusion

Both developing and developed economies face enormous challenges in building infrastructure adequate to current needs. Their plans will need to address future physical, digital and other intangible infrastructure needs within tightening environmental constraints. Technology is likely to provide many solutions, but we also need a continuing discussion on how best to coordinate public and private infrastructure spending in the years ahead.

Looking at infrastructure sectoral trends, the transportation sector has been badly hit by the worldwide lockdowns triggered by the outbreak of the Coronavirus, with airports and toll roads being the worst hit assets. The speed of the vaccine roll-out and subsequent economic reopening should be very supportive for the sector.

Energy assets started seeing prices recover at the end of last year and performed strongly in the first quarter of 2021. Governments are intensifying their focus on improving and developing a less polluting and more sustainable energy complex (both the EU Green Deal and the U.S. infrastructure plan now under discussion include investments that could benefit the sector).

Other developments accelerated by the Covid-19 crisis could sustain the long-term development of the communications sector: infrastructure is needed to support the digitalization and the technological changes our society is facing. As industries shift to new technologies, investments in telecommunication towers, data centres and fibre optics networks are needed (in the U.S., the Biden Administration infrastructure plan initially allocated USD100bn to "broadband access").

Such powerful trends in the age of COVID-19 will shape the future of our society. Infrastructure assets will remain crucial in driving innovation and sustainability.

In Europe, Middle East and Africa as well as in Asia Pacific this material is considered marketing material, but this is not the case in the U.S. No assurance can be given that any forecast or target can be achieved. Forecasts are based on assumptions, estimates, opinions and hypothetical models which may prove to be incorrect. Past performance is not indicative of future returns. Investments come with risk. The value of an investment can fall as well as rise and you might not get back the amount originally invested at any point in time. Your capital may be at risk.



#### **Bibliography**

- 1. Asian Infrastructure Investment Bank, "The Green imperative"
- 2. IEA, Southeast Asia Energy Outlook 2019
- 3. https://www.aiib.org/en/news-events/asian-infrastructure-finance/articles/a03-green-imperative.html
- 4. DWS European Infrastructure Update Hydrogen, August 2020
- 5. Hydrogen Council, "Path to hydrogen competitiveness, A cost perspective", January 2020
- 6. TCO is defined as all the costs the customer pays in the lifetime of a product
- 7. Hydrogen Council, "Path to hydrogen competitiveness, A cost perspective", January 2020
- 8. European Commission, "Investing in new energy infrastructure". October 2020
- 9. European Commission, December 2019
- 10. European Commission, Digitising European Industry, October 2020
- 11. European Commission, December 2019
- 12. Global Infrastructure Outlook, Oxford Economics



#### Glossary

ESG stands for Environment, Social, Governance, and is the acronym most commonly used for sustainable investments. They measure the sustainability and societal impact of an investment in a company or business.

Governance (corporate governance) involves the processes of governing – whether undertaken by the government, firm, market, network – over a social system and whether through the laws, norms, power or language of an organized society.

Next Generation EU fund (NGEU) is a EUR750bn temporary recovery instrument to help repair the immediate economic and social damage brought about by the coronavirus pandemic.

Sustainable Development Goals (SDGs) were set in 2015 by the United Nations General Assembly and are intended to be achieved by the year 2030. They are a collection of 17 interlinked global goals designed to be a blueprint for achieving a better and more sustainable future for all. Sustainable Development Goal 9 is about industry, innovation and infrastructure, 13 is about climate action, 14 about life below water, 15 is about life on land and 17 is about partnerships for the goals.

USD is the currency code for the U.S. Dollar.

The World Bank lends to countries for capital investments.



#### General

This document may not be distributed in Canada or Japan. This document is intended for retail or professional clients only. This document is being circulated in good faith by Deutsche Bank AG, its branches (as permitted in any relevant jurisdiction), affiliated companies and its officers and employees (collectively, "Deutsche Bank").

This material is for your information only and is not intended as an offer, or recommendation or solicitation of an offer to buy or sell any investment, security, financial instrument or other specific product, to conclude a transaction, or to provide any investment service or investment advice, or to provide any research, investment research or investment recommendation, in any jurisdiction. All materials in this communication are meant to be reviewed in their entirety.

If a court of competent jurisdiction deems any provision of this disclaimer unenforceable, the remaining provisions will remain in full force and effect. This document has been prepared as a general market commentary without consideration of the investment needs, objectives or financial circumstances of any investor. Investments are subject to generic market risks which derive from the instrument or are specific to the instrument or attached to the particular issuer. Should such risks materialise, investors may incur losses, including (without limitation) a total loss of the invested capital. The value of investments can fall as well as rise and you may not recover the amount originally invested at any point in time. This document does not identify all the risks (direct or indirect) or other considerations which may be material to an investor when making an investment decision. This document and all information included herein are provided "as is", "as available" and no representation or warranty of any kind, express, implied or statutory, is made by Deutsche Bank regarding any statement or information contained herein or in conjunction with this document. All opinions, market prices, estimates, forward looking statements, hypothetical statements, forecast returns or other opinions leading to financial conclusions contained herein reflect Deutsche Bank's subjective judgment on the date of this report. Without limitation, Deutsche Bank does not warrant the accuracy, adequacy, completeness, reliability, timeliness or availability of this communication or any information in this document and expressly disclaims liability for errors or omissions herein. Forward looking statements involve significant elements of subjective judgments and analyses and changes thereto and/or consideration of different or additional factors could have a material impact on the results indicated. Therefore, actual results may vary, perhaps materially, from the results contained herein.

Deutsche Bank does not assume any obligation to either update the information contained in this document or inform investors about available updated information. The information contained in this document is subject to change without notice and based on a number of assumptions which may not prove valid, and may be different from conclusions expressed by other departments within Deutsche Bank. Although the information contained in this document has been diligently compiled by Deutsche Bank and derived from sources that Deutsche Bank considers trustworthy and reliable, Deutsche Bank does not guarantee or cannot make any guarantee about the completeness, fairness, or accuracy of the information and it should not be relied upon as such. This document may provide, for your convenience, references to websites and other external sources. Deutsche Bank takes no responsibility for their content and their content does not form any part of this document. Accessing such external sources is at your own risk. Before making an investment decision, investors need to consider, with or without the assistance of an investment adviser, whether any investments and strategies described or provided by Deutsche Bank, are appropriate, in light of their particular investment needs, objectives, financial circumstances and instrument specifics. When making an investment decision, potential investors should not rely on this document but only on what is contained in the final offering documents relating to the investment. As a global financial services provider, Deutsche Bank from time to time faces actual and potential conflicts of interest. Deutsche Bank's policy is to take all appropriate steps to maintain and operate effective organisational and administrative arrangements to identify and manage such conflicts. Senior management within Deutsche Bank are responsible for ensuring that Deutsche Bank's systems, controls and procedures are adequate to identify and manage conflicts of interest. Deutsche Bank does not give tax or legal advice, including in this document and nothing in this document should be interpreted as Deutsche Bank providing any person with any investment advice. Investors should seek advice from their own tax experts, lawyers and investment advisers in considering investments and strategies described by Deutsche Bank. Unless notified to the contrary in a particular case, investment instruments are not insured by any governmental entity, not subject to deposit protection schemes and not guaranteed, including by Deutsche Bank. This document may not be reproduced or circulated without Deutsche Bank's express written authorisation. Deutsche Bank expressly prohibits the distribution and transfer of this material to third parties. Deutsche Bank accepts no liability whatsoever arising from the use or distribution of this material or for any action taken or decision made in respect of investments mentioned in this document the investor may have entered into or may enter in future. The manner of circulation and distribution of this document may be restricted by law or regulation in certain countries, including, without limitation, the United States. This document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law or regulation or which would subject Deutsche Bank to any registration or licensing requirement within such jurisdiction not currently met. Persons into whose possession this document may come are required to inform themselves of, and to observe, such restrictions. Past performance is no guarantee of future results; nothing contained herein shall constitute any representation, warranty or prediction as to future performance. Further information is available upon investor's request.

#### Kingdom of Bahrain

For Residents of the Kingdom of Bahrain: This document does not constitute an offer for sale of, or participation in, securities, derivatives or funds marketed in Bahrain within the meaning of Bahrain Monetary Agency Regulations. All applications for investment should be received and any allotments should be made, in each case from outside of Bahrain. This document has been prepared for private information purposes of intended investors only who will be institutions. No invitation shall be made to the public in the Kingdom of Bahrain and this document will not be issued, passed to, or made available to the public generally. The Central Bank (CBB) has not reviewed, nor has it approved, this document or the marketing of such securities, derivatives or funds in the Kingdom of Bahrain. Accordingly, the securities, derivatives or funds may not be offered or sold in Bahrain or to residents thereof except as permitted by Bahrain law. The CBB is not responsible for performance of the securities, derivatives or funds.

#### State of Kuwait

This document has been sent to you at your own request. This presentation is not for general circulation to the public in Kuwait. The Interests have not been licensed for offering in Kuwait by the Kuwait Capital Markets Authority or any other relevant Kuwaiti government agency. The offering of



the Interests in Kuwait on the basis a private placement or public offering is, therefore, restricted in accordance with Decree Law No. 31 of 1990 and the implementing regulations thereto (as amended) and Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the Interests is being made in Kuwait, and no agreement relating to the sale of the Interests will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the Interests in Kuwait.

#### United Arab Emirates

Deutsche Bank AG in the Dubai International Financial Centre (registered no. 00045) is regulated by the Dubai Financial Services Authority. Deutsche Bank AG -DIFC Branch may only undertake the financial services activities that fall within the scope of its existing DFSA license. Principal place of business in the DIFC: Dubai International Financial Centre, The Gate Village, Building 5, PO Box 504902, Dubai, U.A.E. This information has been distributed by Deutsche Bank AG. Related financial products or services are only available to Professional Clients, as defined by the Dubai Financial Services Authority.

#### State of Qatar

Deutsche Bank AG in the Qatar Financial Centre (registered no. 00032) is regulated by the Qatar Financial Centre Regulatory Authority. Deutsche Bank AG -QFC Branch may only undertake the financial services activities that fall within the scope of its existing QFCRA license. Principal place of business in the QFC: Qatar Financial Centre, Tower, West Bay, Level 5, PO Box 14928, Doha, Qatar. This information has been distributed by Deutsche Bank AG. Related financial products or services are only available to Business Customers, as defined by the Qatar Financial Centre Regulatory Authority.

#### Kingdom of Belgium

This document has been distributed in Belgium by Deutsche Bank AG acting though its Brussels Branch. Deutsche Bank AG is a stock corporation ("Aktiengesellschaft") incorporated under the laws of the Federal Republic of Germany and licensed to carry on banking business and to provide financial services subject to the supervision and control of the European Central Bank ("ECB") and the German Federal Financial Supervisory Authority ("Bundesanstalt für Finanzdienstleistungsaufsicht" or "BaFin"). Deutsche Bank AG, Brussels Branch has its registered address at Marnixlaan 13-15, B-1000 Brussels, registered at the RPM Brussels, under the number VAT BE 0418.371.094. Further details are available on request or can be found at www.deutschebank.be.

#### Kingdom of Saudi Arabia

Deutsche Securities Saudi Arabia Company (registered no. 07073-37) is regulated by the Capital Market Authority. Deutsche Securities Saudi Arabia may only undertake the financial services activities that fall within the scope of its existing CMA license. Principal place of business in Saudi Arabia: King Fahad Road, Al Olaya District, P.O. Box 301809, Faisaliah Tower, 17th Floor, 11372 Riyadh, Saudi Arabia.

#### United Kingdom

In the United Kingdom ("UK"), this publication is considered a financial promotion and is approved by DB UK Bank Limited on behalf of all entities trading as Deutsche Bank Wealth Management in the UK. Deutsche Bank Wealth Management is a trading name of DB UK Bank Limited. Registered in England & Wales (No. 00315841). Registered Office: 23 Great Winchester Street, London EC2P 2AX. DB UK Bank Limited is authorised and regulated by the Financial Conduct Authority and its Financial Services Registration Number is 140848. Deutsche Bank reserves the right to distribute this publication through any of its UK subsidiaries, and in any such case, this publication is considered a financial promotion and is approved by such subsidiary where it is authorised by the appropriate UK regulator (if such subsidiary is not so authorised, then this publication is approved by another UK member of the Deutsche Bank Wealth Management group that has the requisite authorisation to provide such approval).

#### Hong Kong

This document and its contents are provided for information only. Nothing in this document is intended to be an offer of any investment or a solicitation or recommendation to buy or to sell an investment and should not be interpreted or construed as an offer, solicitation or recommendation. To the extent that this document makes reference to any specific investment opportunity, its contents have not been reviewed. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the investments contained herein. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. This document has not been approved by the Securities and Futures Commission in Hong Kong nor has a copy of this document been registered by the Registrar of Companies in Hong Kong and, accordingly, (a) the investments (except for investments which are a "structured product", as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) (the "SFO")) may not be offered or sold in Hong Kong by means of this document or any other document other than to "professional investors" within the meaning of the SFO and any rules made thereunder, or in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32 of the Laws of Hong Kong) ("CO") or which do not constitute an offer to the public within the meaning of the CO and (b) no person shall issue or possess for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the investments which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to the investments which are or are intended to be disposed of only to persons outside Hong Kong or only

#### Singapore

The contents of this document have not been reviewed by the Monetary Authority of Singapore ("MAS"). The investments mentioned herein are not allowed to be made to the public or any members of the public in Singapore other than (i) to an institutional investor under Section 274 or 304 of the Securities and Futures Act (Cap 289) ("SFA"), as the case may be (as any such Section of the SFA may be amended, supplemented and/or replaced from time to time), (ii) to a relevant person (which includes an Accredited Investor) pursuant to Section 275 or 305 and in accordance with other



conditions specified in Section 275 or 305 respectively of the SFA, as the case may be (as any such Section of the SFA may be amended, supplemented and/or replaced from time to time), (iii) to an institutional investor, an accredited investor, expert investor or overseas investor (each as defined under the Financial Advisers Regulations) ("FAR") (as any such definition may be amended, supplemented and/or replaced from time to time) or (iv) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA or the FAR (as the same may be amended, supplemented and/or replaced from time to time).

#### **United States**

In the United States, brokerage services are offered through Deutsche Bank Securities Inc., a broker-dealer and registered investment adviser, which conducts securities activities in the United States. Deutsche Bank Securities Inc. is a member of FINRA, NYSE and SIPC. Banking and lending services are offered through Deutsche Bank Trust Company Americas, member FDIC, and other members of the Deutsche Bank Group. In respect of the United States, see earlier statements made in this document. Deutsche Bank makes no representations or warranties that the information contained herein is appropriate or available for use in countries outside of the United States, or that services discussed in this document are available or appropriate for sale or use in all jurisdictions, or by all counterparties. Unless registered, licensed as otherwise may be permissible in accordance with applicable law, none of Deutsche Bank or its affiliates is offering any services in the United States or that are designed to attract US persons (as such term is defined under Regulation S of the United States Securities Act of 1933, as amended). This United States-specific disclaimer will be governed by and construed in accordance with the laws of the State of Delaware, without regard to any conflicts of law provisions that would mandate the application of the law of another jurisdiction.

#### Germany

This document has been created by Deutsche Bank Wealth Management, acting through Deutsche Bank AG and has neither been presented to nor approved by the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht). For certain of the investments referred to in this document, prospectuses have been approved by competent authorities and published. Investors are required to base their investment decision on such approved prospectuses including possible supplements. Further, this document does not constitute financial analysis within the meaning of the German Securities Trading Act (Wertpapierhandelsgesetz) and, thus, does not have to comply with the statutory requirements for financial analysis. Deutsche Bank AG is a stock corporation ("Aktiengesellschaft") incorporated under the laws of the Federal Republic of Germany with principal office in Frankfurt am Main. It is registered with the district court ("Amtsgericht") in Frankfurt am Main under No HRB 30 000 and licensed to carry on banking business and to provide financial services. Supervisory authorities: The European Central Bank ("ECB"), Sonnemannstrasse 22, 60314 Frankfurt am Main, Germany and the German Federal Financial Supervisory Authority ("Bundesanstalt für Finanzdienstleistungsaufsicht" or "BaFin"), Graurheindorfer Strasse 108, 53117 Bonn and Marie-Curie-Strasse 24-28, 60439 Frankfurt am Main, Germany.

#### India

The investments mentioned in this document are not being offered to the Indian public for sale or subscription. This document is not registered and/or approved by the Securities and Exchange Board of India, the Reserve Bank of India or any other governmental/ regulatory authority in India. This document is not and should not be deemed to be a "prospectus" as defined under the provisions of the Companies Act, 2013 (18 of 2013) and the same shall not be filed with any regulatory authority in India. Pursuant to the Foreign Exchange Management Act, 1999 and the regulations issued there under, any investor resident in India may be required to obtain prior special permission of the Reserve Bank of India before making investments outside of India including any investments mentioned in this document.

#### Italy

This report is distributed in Italy by Deutsche Bank S.p.A., a bank incorporated and registered under Italian law subject to the supervision and control of Banca d'Italia and CONSOB.

#### Luxemboura

This report is distributed in Luxembourg by Deutsche Bank Luxembourg S.A., a bank incorporated and registered under Luxembourg law subject to the supervision and control of the Commission de Surveillance du Secteur Financier.

#### Spain

Deutsche Bank, Sociedad Anónima Española is a credit institution regulated by the Bank of Spain and the CNMV, and registered in their respective Official Registries under the Code 019. Deutsche Bank, Sociedad Anónima Española may only undertake the financial services and banking activities that fall within the scope of its existing license. The principal place of business in Spain is located in Paseo de la Castellana number 18, 28046 - Madrid. This information has been distributed by Deutsche Bank, Sociedad Anónima Española.

#### Portuga

Deutsche Bank AG, Portugal Branch is a credit institution regulated by the Bank of Portugal and the Portuguese Securities Commission ("CMVM"), registered with numbers 43 and 349, respectively and with commercial registry number 980459079. Deutsche Bank AG, Portugal Branch may only undertake the financial services and banking activities that fall within the scope of its existing license. The registered address is Rua Castilho, 20, 1250-069 Lisbon, Portugal. This information has been distributed by Deutsche Bank AG, Portugal Branch.



#### Austria

This document is distributed by Deutsche Bank AG Vienna Branch, registered in the commercial register of the Vienna Commercial Court under number FN 140266z. Deutsche Bank AG is a public company incorporated under German law and authorized to conduct banking business and provide financial services. It is supervised by the European Central Bank (ECB), Sonnemannstraße 22, 60314 Frankfurt am Main, Germany and by the Federal Financial Supervisory Authority (BaFin), Graurheindorfer Straße 108, 53117 Bonn, Germany and Marie-Curie-Strasse 24-28, 60439 Frankfurt am Main, Germany. The Vienna branch is also supervised by the Austrian Financial Market Authority (FMA), Otto-Wagner Platz 5, 1090 Vienna. This document has neither been submitted to nor approved by the aforementioned supervisory authorities. Prospectuses may have been published for certain of the investments mentioned in this document. In such a case, investment decisions should be made solely on the basis of the published prospectuses, including any annexes. Only these documents are binding. This document constitutes marketing material for informational and promotional purposes only and is not the result of any financial analysis or research.

#### The Netherlands

This document is distributed by Deutsche Bank AG, Amsterdam Branch, with registered address at De entree 195 (1101 HE) in Amsterdam, the Netherlands, and registered in the Netherlands trade register under number 33304583 and in the register within the meaning of Section 1:107 of the Netherlands Financial Supervision Act (Wet op het financial toezicht). This register can be consulted through www.dnb.nl.

030987 061021